

bars such as Langton's, Birdies Bar in Kilkenny and The Thomas Moore Tavern in Wexford town. At the moment there is a new system currently being installed in Fowlers of Malahide.

The first Irish bar installation was Manzors Bar, Clane, Co Kildare and it was this site which gave us and the breweries our first real insight into the capabilities of the Lancer system. We independently monitored each existing compressor for a period prior to the Lancer installation and then monitored the Lancer system post installation. The results were astounding and surpassed both REL and the owners expectations.

OWNER, SEAMUS MANZOR:

"I can say with hand on heart that after 40 years in the trade, this is the best system I have seen. Our pub has been through many systems over the years, from under counter coolers, to the CROSSFLOW water system and the traditional ice bank / cold room with additions like the Classic etc. But I was astounded at the quality of product produced by the LANCER system. Along with the energy savings, the fact that we have now our bottle coolers and cold room running from this system, I can recommend this system to anyone"

C&C (Bulmers) have agreed to INCREASE the previous beer cooling grant while the other Breweries complete their review of current systems.

RICHIE BYRNE (GROUP QUALITY MANAGER):

"We at Bulmers / C&C have monitored this system closely since first introduced to us by REL. I can say that this is a great stride forward in beer cooling dispense giving great versatility for both publican and brewer alike. The electrical, waste and maintenance savings for the publican are an added bonus"

LANCER offer twelve different bath sizes and eight different plate sizes to allow for a properly bespoke designed system specific to your bar, the better the quality of the design the lower the running costs.

REL / Lancer can replace entire systems, it can be added to existing systems or even just deliver ice taps and temperatures to one bank of taps. Prices start form as little as €2,800 for a 1.5kw unit with yearly electrical savings of anything between €500 and €10,000 depending on the system size and the number of compressors we remove.

An added advantage of this system is better health and safety in the workplace. By installing this system you will remove all under counter coolers, therefore reducing heat and dust behind the counter area. This will result in a cleaner and safer working environment for your staff.

So if you're interested in reducing your costs, removing noise and heat from your bar and catering for the new lower temperatures demanded by your customers please contact REL.

For more information or a free site survey and Irish Case studies visit our website www.rel.ie or contact us on info@rel.ie or 056 772 1310.

Eco Products Offer to VFI Members

Purchase.ie, an online ecostore, is offering a 15% discount to all VFI members for the month of September.

The site (www.purchase.ie) contains a wide range of products to enable energy saving, water conservation and waste reduction, and you might just find something suitable for your business that will help reduce your bills.

To avail of the 15% discount, insert the promotion code **vintners** on the website when purchasing or alternatively phone 01 842 8187 and quote the code when placing an order.

This offer is valid until September 30th and the 15% discount is available on all products.

Are You Paying Too Much To PPI / IMRO?

The cost to publicans of IMRO and PPI each year are not alone very high but are also ones that cause extreme frustration, annoyance and anger. Notwithstanding this, we still find that quite a number of publicans are paying more than they should based on agreements in place. These overpayments stem either from lack of instruction to the relevant body (IMRO/PPI) as to changes in licence bands or the numbers of events etc and/or IMRO/PPI applying the wrong tariff.

It is now possible to have your dealings with IMRO and PPI independently assessed if you so wish on a no foal, no fee basis. A company called Sports and Media Rights International Ltd (SMRI) provide such a service. They will review your IMRO and PPI charges and ensure that you are only paying the appropriate amount of royalties. Their experience to date suggests that over half of those premises reviewed have been overpaying. The initial review from SMRI is free and it is only where savings have been identified, and secured either by way of credit notes or refund cheques, will a payment to SMRI take effect. That payment is a percentage of the savings achieved but bear in mind that the savings achieved will stay in place into the future and there will be no charge on those savings into the future.

Anyone wanting to avail of a free review should contact SMRI at (01) 202 4491 or email at ss@smri.ie